

PROCUREMENT STRATEGY FOR EAST SUSSEX COUNTY COUNCIL



Key Drivers (and Conflicts)

1. Council Plan
2. National Procurement Strategy
3. Spending Review 2004 (Gershon)
4. CPA - procurement
- cost effectiveness

National Procurement Strategy

1. Leadership/Building Capacity
2. Partnership and collaboration
3. Doing business electronically
4. Stimulating markets and community benefits

SR 2004('Gershon')

1. Focus on efficiency savings
2. 2 ½% savings p.a. / £6.45bn by 2007-08
3. 'collective procurement'
 - regional centres of excellence
4. Back office/transactional services
5. 'back office' is not enough!

What do we spend and where?

2003/04 Budget (Revenue & Capital)	£m
Social Care	93.0
Buildings	53.6
Roads & Transport	39.5
Waste (incl. corporate provision)	21.0
Equipment & Supplies (incl. utilities)	17.8
Special Education	10.2
Other/Unallocated	37.3
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	272.4

What are we doing?

1. Action plan for national strategy
2. CBOSS
3. E-Procurement Initiatives
4. Purchasing Consortia
5. Reconciling Policy & Resources
6. East Sussex Procurement Group
7. Contributing to Regional Procurement Centre

What more do we need to do?

1. Maximise efficiencies that are possible
2. Higher Profile – Procurement Management Board
3. Procurement/efficiency challenge into each service
4. Corporate review of major spend areas
 - “efficiency reviews”
5. Invest to save?
6. Tell our story to date more clearly!

Risks

1. Conflict between SR 2004 / Gershon and National Strategy
2. Undeliverability of savings in key areas (e.g. social care, waste)
3. Profile and engagement in the Council
4. Capacity
5. CPA focus
6. Level of help from Regional Centre